



Women Who Win in Trade

By Isabel Stephen.

Thirty dollars is not a very large capital with which to found a business, a house with a banker who was respecially in the increasary city of New York, but, backed with good ideals and irresistible energy. Mrs. Mary J. Mars and eight in the pointed out various hangings, tapes the same of the insignificant sum work into realization the dreams which used to gweeten her work in the shums of New York.

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slums of New York.

It is always interesting to listen to the story of the person who has made dreams come true, and seated among the priceless treasures in her new handsome store on gay Forty-second Street, Mrs. McShane gave her homely, sensible advice to those who have only small capital and wish to mount the golden ladder.

"Honesty has always been my policy, and I firmly believe that it is principally to this that I owe my success. Thin, I had two children to bring up, and I was decided that my son should a remember everything you had better write all these things down."

"I can remember every one, I told him.

"He was astonished, and replied:

"If you can do that accurately, I'll give you the things for your first price."

"I told him about each one, and he kept his promise. Since then he has sent me many customers, for he has a very large circle of acquaintances.

"This is a very necessary qualification in my ousness. You must be able to remember everything you have had

Then, I had two children to bring up, and I was decided that my son should have a college education, that my daughter should go to the best schools, and that they should have a real home to live in, not a New York flat. With this as my goal I put my 520 into a week's rent and some second-hand carpets which I bought from a hotel and started in." Mrs. McShane tells her story simply, her language enriched by the soft Irish broque which her thirty-nine years in America have not obliterated.

"At first there were many was said." It is a mistaken idea to must know whether the man who offers it has come by it legally. Naturally it is to the second-hand dealers that thieves offer their goods. But I have never had to run that risk, as I only deal directly with the owners of the goods. I will not even buy clothes from a lady's maid. I insist on dealing with the lady herself.

"It is a mistaken idea to the number of the goods to the second-hand dealing with the lady herself."

enriched by the soft Irleb broque which her thirty-rine years in Amy and the thirty-rine years in Amy and dwan, but I just kept on Although I could not afford a business place in any other locality than Madison street, and the there. I retied a tity house in Sheepshead Bay and this was a real home. I cannot get accustomed to radiators; I must have an open due to redult oncy. So although it was a long four feel homey. So although it was a long four home of Steepshead Bay, it was not many the sound of the price at the form and the street of the str

SET IS DESCRIBED Hand-made table accessories are not

PRACTICAL LUNCHEON >

necessarily expensive nor difficult to make. The materials required for a twenty-six-inch centrepiece, six two-inch plate dollies and six tumbler dollies. ies, six inches each, are one and a quarter yards of good quality round thread linen, forty-five inches wide, at 20 cents per yard; four balls of white crochet cotton, No. 5; a patent steel crochet hook, No. 7, and a long-eye embroidery needle, large enough to carry the crochet cotton readily.

The same cotton is used for crochet-ing and fancy stitching. Crochet moderately tight, and very

How to Proceed.

We will start with centrepiece. Fas-ten erochet cotton on anywhere, chain To-day was once to-morrow, and will six, take one double crochet right over and as we pass along.

I make another yesterday all chain four, one double, same around row, going through third of chain with row, going through third of chain with slip stitch. For the second round chain three, one double over first hole, chain two, two doubles over next hole, chain two, two doubles over next hole; same around row; join with slip stitch in third of chain three.

Third round-Chain five, one single over first chain of two, chain five, one single over next chain of two; same all

way round.
Fourth round—Like third. Fifth round-Like second. Sixth round-Like third Seventh round-Like fourth. Eighth round—Six single crochet stitches over each loop of seventh round; when last stitch is taken cut thread, draw through and secure by a yellow boil four tablespoonfuls

couple of buttonhole stitches on wrong Plate and tumbler dollies are exactly the same, only using the first, sec-ond, third, fourth and eighth rounds. When crocheting is complete, decorate further with a row of any admired

fancy stitch worked close to the hem. The edging must not be full, neither It may be of assistance to know the linen for centre measures twenty-three inches and has 225 holes in the first crocheted round; plate dolley, nine and a half inches, eighty holes; tumbler doiley, three and a quarter inches, thirty-seven holes, all measured before

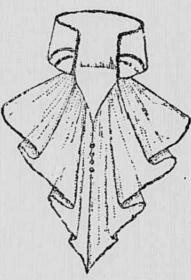
hemming.
When everything is completed roll all in a damp cloth for an hour, then press very carefully over a soft surface, wrong side up, until perfectly dry. One cannot fail to be delighted with the result.

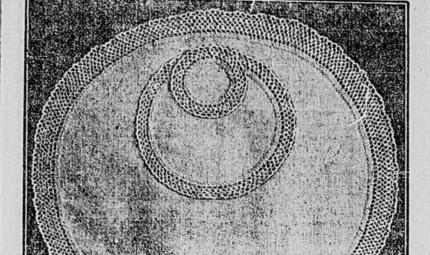
HOP BAG FOR EARACHE

Bag of Hot Selt in Also Likely to

Hot applications, such as a hot-water bottle, or flannel cloths wrung out of hot water and applied to the ear, will often give instant relief to the sufferer from earache, says a physician, especially if the pain is caused by neuralgia in the face or head. If you have not a hot-water bottle a flannel sack, filled with hops can be used. Make a small sack of flannel, fill it with hops, and dip the bag of hops into very hot water, wring it out as dry as possible and apply it to the ear.

This forms a very good form of moist heat, and if a dry flannel cloth is suit may be made of canton flannel or placed over the head, covering the plush. Thirty dollars is not a very large placed. One day I was going through and make one of the best ways there Make kitchen aprons with a flat Tomato so





THE LUNCHEON SET.

WAYS OF DOING THINGS

They Are Easy and Simple and Yet
Very Satisfactory.
To set pencil drawings, dissolve isinglass in spirits of wine, and a small portion of it put into water forms a good fixing for pencil drawings. Also a weak solution of gum arabic in water, as strong as it can be without Plain On

yellow boil four tablespoonfuls of flour in four quarts of water, stirring it well. Then pour half the boiling liquid over the flannel, let it remain till the Clam Broth water cools, rub the flannel, but use no soap. Rinse it through several Buttered Rico waters, then repeat the process with the remainder of the flour and water Fruit in a boiling state; again rinse it through several waters and hang it up to drain and dry. Do not wring it.

THE FANCY DRESS PARTY.



Plain Omelet Luncheon Tomato Stew

Dinner Fried Oysters

Lettuce Salad Cake

A Handful of Hints on the Manner of Doing Things.

Clam Broth.

THE BEST WAY

To give cauliflower a better flavor, ook it in milk and water—it will also make it a point to get on the nerves.

Something is bound to give, sooner or later. They've got her scared to death.

To insure the blueing being evenly a chance to catch her ynawares and look whiter than when just cooked in

"You don't know much about the third degree, Mrs. Wrandall. I've known innocent people to confess un-der the bullying—" "It must be stopped! Do you hear me? This thing cannot go on." She began to pace the floor in her agitation. "Yes, I have heard of those third degree atrocities. You are right, they may brow-beat the poor, sick thing into a confession. Does she know they have been watching her?"

oughtn't to Fay."

Ilphabet of Iliny Ilots.



Muki in Yokohama, In beautiful Japan, Molds.her.Jappy.dollies and waves her little fan.

At home she has a sunshade and O, such lovely toys! Japan·must·be·a·happy For little girls and boys.

HOLLOW OF HER HAND

By GEORGE BARR M'CUTCHEON.

SYNOPSIS OF PRECEDING CHAPTERS.
Challis Wrandall is found dead in a roadresponse to his sombre declaration.

SYNOFSIS OF PRECEDING CHAPTERS.
Challis Wrandall is found lead in a roadhouse. It is widow, accluded with
home. The two women return from a long
trip, and Lesile or an extress for
wandal in the cider, disconcerts the sleath
by a clever faisehood, but Mrs. Wrandall
had tried by the call that had come
by the main his price with sevent
his way to her apartment, vasily
perturbed by the call that had come
to him over the telephone.

While waiting for him to appear,
Sara Wrandall celiberately set hereof
to the task of concocting a likely and
plausible excuse for intervention in behad tried by the call that had come
to the task of concocting a likely and
plausible excuse for intervention in behad tried by the call that had come
to the task of concocting a likely and
plausible excuse for intervention in behad of the wretched show-girl. She
prepared herself for his argument that
the police might be right after all, and
that she went to the im with a some
day he will understand way. She confesses
what he has known for a long time—that she
what he has known for a long time—that she
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what he has known for a long time—that she
what he has known for a long time
had for the wretched show-girl. She
called upon to d

d Cheese
Stew
Corn Muffins

Corn Muffins

Toasted Crackers
Turnips

Turnips

"You may be too late. I heard last night that she is to be re-arrested out there and put through a flerce examing his inscrutable gaze on the snapping coals in the fireplace. "A cleving his inscrutable gaze on the snapping coals in the fireplace. "A cleving his inscrutable gaze on the snapping coals in the fireplace. "A cleving her hard enough."

Turnips

Salad

"Corn Muffins

"Tam beginning to agree with that amiable scoundred. Smith," he said, fixing his inscrutable gaze on the snapping coals in the fireplace. "A cleving her hard enough."

What's-Her-Name managed that affair at Burton's Inn."

Coffee She knows she is innocent?" she said sharply.

"You don't know much about the should be s "Confess? How can she confess when I've her heart stood still during the mo-ment of suspense.

He lifted his eyes to her face. She saw something in them that set her She to trembling.

"Why not be fair with me, Sara?" he asked calmly. She stared at him, transfixed. "Who killed Challis Wran-

She opened her lips to against this startling question, but something rushed up from within to completely change the whole course of her conduct; something she could not explain but which swept away every Ider. They've got her scared to death. She knows they're simply waiting for a chance, to catch her unawares and trembling, open-mouthed and pallid, with the liberated truth surging time and again. What must it be to this half-dead girl, who hasn't much come quite dry in keeping, moisten it to be proud of in life at the very best?

"Tell me what to do," she cried, sitting down again, her eyes suddenly filling with tears.

"To prevent oil stoves from smoking, dissolve one tablespoonful of common salt in every pint of paraffin oil that bas alt in every pint of paraffin oil that you use. This gives a much clearer light, and prevents the stove from rusting when stored away.

Identify the up. I tell you she is simply waiting for a chance, to catch her unawares and trembling, open-mouthed and pallid, with the liberated truth surging up, from its prison to give itself into the keeping of this staunch, loyal old friend and counselor.

Carroll heard her through to the very ting hands on her shoulders; there was a gleam of relief and satisfaction in the story without an interruption. Then he crossed over and laid lish hands on her shoulders; there was a gleam of relief and satisfaction in the septiman of the story without an interruption. Then he crossed over and laid lish hands on her shoulders; there was a gleam of relief and satisfaction in the keeping of this staunch, loyal old friend and counselor.

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Carroll heard her through to the keeping of this staunch to be proud of the keeping of this staunch to be proud of the keeping of this staunch loyal old friend and counselor.

Carroll heard her through the keeping and trembling, open-mouthed truth surging up, from its

ing when stored away.

A faded carpet can be brightened and cleaned by rubbing with warm water and ammonia, with a little warm of the carpet can be brightened as the carpet can be brightened "I—I believe I can," she said, and then experienced a sharp sense of dismay. What possessed her to say it? "That is, I could stake my—"

"All that won't count for anything, if they get a signed confession out of her. Now we both know she is innocent. I'm willing to do what I can to help you. Turn about is fair play. The secret, if needs be, but if it should consider the secret, if needs be, but if it should consider the secret, if needs be, but if it should consider the secret, if needs be, but if it should consider the secret, if needs be, but if it should consider the secret, if needs be, but if it should consider the secret is needs be.

Lelp you. Turn about is fair play.

If you want to send me out there, I'll try to spike their guns. Maybe I can get there in time to put fresh heart in the girl. She's safe if she doesn't go to pleces and say something she oughling to say."

The secret, if needs be, but if it should come to the worst no harm would result to her through the law. The main thing now is to protect that unhappy girl out West against the inquisition."

She sat with bowed heads She sat with bowed heads

oughtn't to say."

"Oh, this 's dreadful," she cried, haressed beyon I words.

"It sure is. You see, the police work on the theory that some one's just got to be guilty of that crime. If it ain't the girl out yonder, then who is it? They know her private history. She said enough when she was in custody last year to show that she might have had a pretty good reason for going after your husband—begging your pardon. You remember she said he'd given her the go-by not more than two days before he was killed. They'd been good friends up to then. All of a sudden he chucks her, without ceremony. She admits she was sore about it. She says she would have done him dirt if she had had the chance, Well, that's against her. She did prove an

It was all very cleverly thought out,

dirt if she had had the chance. Well, that's against her. She did prove an alibi, as you remember, but they're easy to frame up if necessary. I don't think she was clever enough to do the job and get away as slick as the real one did. She was a booze-fighter in those days. They always mess things up A mighty smooth party did that job. Some one with a good deal more at stake than that poor, reckless girl who didn't care much what became of her. But the trouble is here: they're got her half crazy with fear. First thing we know, she'il go clear off her head and believe she did. Then the

head and believe she did. Then the law will be satisfied. She's so far gone, cussed the advisability of acquainting I hear, that she won't live to be Hetty with the deplorable conditions brought to trial, of course. There's that had arisen.

"I don't believe it would be wise to

"I don't believe it would be wise to

"I don't believe it would be wise to tell her," said Booth reflectively. "She is bad, as bad as a woman can be, I know, but I can't fee anything but pity for her now."

"I guess your husband made her what she was," said Smith deliberately. "I don't suppose you ever dreamed what was going on."

"You are mistaken, Mr. Smith," she said, and it was his turn to stare, "Come back this evening at six. I must consult Mr. Carroll. We will decide what action to take."

"I'd advise you to be quick about it "I don't believe it would be wise to tell her," said Booth reflectively. "She'd be sure to sacrifice herself rather than let harm come to this girl. Wo couldn't stop her."

"No, she must not be' told," said Sara, with finallty.

"She is almost sure to find this out for herself some time," said the lawyer dublously. "I think we'd better take her into our confidence. It is only righb and just, you know."

"Not at present, not at present, 'said Sara irritably. "It would ruin everything."

"Come back this evening at six. I must consult Mr. Carroll. We will decide what action to take."

"I'd advise you to be quick about it Mrs. Wrandall. Something's bound to happen soon. The time is ripe. It know for a positive fact that they're expecting news from out there every day. It'd be a God's blessing if the poor wretch could die before they get a chance at her."

She started. "A God's blessing," she repeated dully.

"Pretty hard lines, though," he mused, fumbling with his hat near the door. "Even death wouldn't clear her of the suspicion. Pretty tough to be branded a murderess, no matter whether you're in the grave or out of it. I'll be back at six."

She stood perfectly still, and, al-

She stood perfectly still, and, although her lips were parted, she al-(TO BE CONTINUED.)

